

ACBL D-20 Organization, Inc.

Board meeting, February 22, 2020

Board Room, Hilton Vancouver, WA

In attendance:

Laurie Rowe, District Director/outgoing President	Pete Grice, Area 3 Representative	Sam Asai, Area 1 Representative and Board of Governors
July Ratley, Area 2 Representative/Treasurer	Jon Gustafson, Area 6 Representative	Roger Thomas, Finance Committee Chair
Mike Eyer, Vice President Area 5 Representative	Nancy Jonske, Education Coordinator	Gee Gee Walker, Area 7 Representative proxy
Dennis Harms, Area 8 Representative	Jeff Jacob, Tournament Coordinator	Marie Ashton, Business Manager
McKenzie Myers, DIC, Area Manager	Hal Montgomery, NA Events Coordinator	Margi Redden, I/N Coordinator
Lorraine Rodich, Unit 476 President	Angela Jacob, Tournament Manager	Jim Wheeler, Tournament Manager
Amy Casanova, 1 st Alternate District Director, Trumpet Managing Editor, Tournament Manager	Rich Carle, Secretary, Webmaster, 2 nd Alternate District Director	

President Laurie Rowe called the meeting to order at 8:54 am.

Laurie welcomed the new Area Representative, Dennis Harms. She also thanked Gee Gee Walker for filling in as Area 7 Rep and welcomed Lorraine Rodich from Unit 476.

Sam Asai moved to approve the minutes for the 2019 I Board meeting held in Eugene, OR on August 9, 2019; Mike Eyer seconded the motion, which passed unanimously.

Laurie presented a letter from Unit 479 with suggestions for improving the financial condition of the District. The Board approved the suggestion that the Financial Statements of the District be posted on the website.

Laurie told the Board that the ACBL president, Georgia Heth, will be attending the Seaside tournament and has requested the Board to suggest bridge partnerships for her.

July Ratley submitted a Treasurer's report comparing reserves on December 31, 2019 and 2018 showing a decrease of \$2,249, which is substantially less than predicted.

The Business manager confirmed the loss of \$2,249 for the year ended December 31, 2019, which is \$3,795 less than the expected loss. Items contributing most to the favorable result were three: STAC income \$1,800; NA Event beating budget by \$1,800 and Nancy Jonske generously foregoing her \$800 fee. Mike Eyer moved to accept the report; July Ratley seconded the motion which passed unanimously.

Roger Thomas presented the Financial Committee report, with the following recommendations:

1. Review the District's insurance coverage. Laurie Rowe is polling other Districts and inquiring about coverage available from ACBL after which the Finance Committee will decide on a recommended course of action.
2. Refine the definition of reserves in the Reserve Policy. Rich Carle moved to define Reserves as:
 - a. "Reserves shall include any cash and investments and prepaid expenses (as long as those expenses relate to the coming year's operations) less any amounts owed, including, but not limited to, unexpired

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free plays and any balances included on the district's balance sheet related to the Grass Roots Fund used to subsidize the district's North American Events program."

- b. Jon Gustafson seconded the motion, which passed unanimously.
3. By the new definition, the Reserves ratio at December 31, 2019 stands at 47.5%, which requires the Board to initiate aggressive measures to increase the reserves level.
 - a. Mike Eyer moved to increase the table fees from \$13 per session to \$15 beginning in 2021. July seconded the motion which passed by a vote of 6-1.
4. The Board study the use of payments, free plays and expense reimbursements for the various positions in the District and attempt to develop more consistency among the positions and evaluate the levels of compensation. To that end, Laurie appointed a committee of Jim Wheeler, July Ratley and Sam Asai to do the study and report at the next meeting.
5. The Board approve the proposed budget, as amended by the finance committee for the following:
 - a. Reduce budgeted table count of the OTR from 1,543 to 1,450.
 - b. Reduce I/N supplies expense from \$1,620 to \$1,000.
 - c. Tabling the NA budget until the NA report in this meeting.
 - d. Mike Eyer moved to approve the budget as proposed; Sam seconded the motion which passed unanimously.
6. The Board encourage the Tournament Managers to "move toward" a hospitality budget of \$4 per table, down from the current \$5. A motion was made to officially lower the per table budget, there was no second.
7. The Board consider merging the Education and I/N liaison functions, and the Tournament Manager and Contract negotiations positions. No action taken.

Nancy Jonske presented the Education report. She asked for help from the Tournament Manager and DIC with finding acceptable space for the Barbara Seagram workshop in Nampa this summer. Pete Grice volunteered to look at the convention center and report back to all. Nancy also had some suggestions for regional events based on her attendance at other regionals. No action taken.

Jeff Jacob, Tournament Coordinator reported on the two STACs held in 2019 from which the District netted \$1,800. In 2020, Vancouver Unit will host two, Jan and Dec, and Portland Unit will host May.

The Board reviewed Marilyn Vilhauer's Contract Manager written report. The Hilton would like us to contract for the years 2023 and 2024, which is longer commitment than normal. Amy Casanova noted that she and McKenzie intend to visit the new Hyatt Hotel in Portland, so the Board put off a decision on the Hilton contract.

Gee Gee Walker confirmed that Medford would like to give up the Medford regional. July Ratley indicated that Redding may be interested in holding a regional. Amy committed to conferring with Redding to help with that decision. Lorraine said that Bend may be willing to hold an annual regional. Pursuant to all of this, Hal moved that the Medford regional be

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dropped, that Bend hold a regional in its place in 2021 and that Redding hold a tournament in that time slot in 2022, assuming that contracts work out. July seconded the motion, which passed unanimously.

Amy Casanova reported that the table count at the OTR is now estimated to be 1450 tables; that she has saved money by doing the bulletin herself and eliminating some food and gifts. The Board asked her to print a couple of bulletins each day and post them on bulletin boards or easels. Jim Wheeler reported that the plans for Bend and Seaside are coming along fine. Angela reported that the link for reservations for the Nampa Best Western is not working well. She reminded the Board that the Eugene 2021 regional starts a week earlier on July 26 due to a world track meet happening the first week in August.

Hal Montgomery summarized his written report about the history and future of the NA Events. His committee's recommendations were three: Board members must support online games; Club qualifying fees should be reduced; clubs and units should be held accountable for declining to participate in qualifying games.

After discussion, Rich Carle moved that the GNT events continue to be held online, along with the NAP Flt A event, but that NAP Flts B&C meet face to face in multiple venues. Mike seconded the motion which failed by a vote of 5-0. July made a motion that the events remain online, that the Board support the events, that the District reduce club qualifying fees and that the Board hold the clubs and/or units accountable for the participation. No second.

Jim Wheeler moved to continue to hold all the events online and for the Board to encourage and support the NA Events. July seconded the motion which passed unanimously. Mike Eyer moved that the NA events be revenue neutral to the extent that the District does not provide any expense reimbursements to player if it will put the events in a loss position. In addition, all Grass Roots refunds will go to the NA District finals winners. These changes will start in 2021. Sam seconded the motion which passed unanimously.

The following reports were presented: Laurie Rowe, District Director; Amy Casanova, Trumpet Editor; Margi Redden, Intermediate/Newcomer.

Rich Carle presented a group of changes to the MOPP (Manual of policy and procedures); a motion was made, seconded and passed unanimously to approve the changes.

Rich presented a set of recommendations for the Goodwill Committee. Laurie tabled this discussion to the next meeting.

Mike Eyer moved to change the starting times at the 2021 Oregon Trail Regional on Friday and Saturday to 10:30 and 3:30 as a trial run; Jon Gustafson seconded the motion which passed 6-0.

Rich Carle moved that the Board acknowledge Merlin Vilhauer's nine years of service as Director of District 20. Pete seconded the motion which passed unanimously.

Sam nominated Mike Eyer as District 20 president; Laurie seconded the motion; Mike was elected. Amy nominated Jon Gustafson as Vice-President; Laurie seconded the motion; Jon was elected. Rich Carle was re-elected Secretary; July Ratley was re-elected Treasurer. Both were nominated by Sam; Rich was seconded by July; July by Jon.

Mike Eyer adjourned the meeting and noted that the next meeting will be at the Oregon Coast regional.

Respectfully submitted by:

Marie Ashton, Business Manager

February 28

Copies of written reports to the Board are available from the Business Manager. Financial statements are available on the D20 website.